



MMC

WINTER 2017

IT'S WHAT'S INSIDE THAT COUNTS

WHAT'S INSIDE?

- Project Spotlight • 1
- Get to Know Kristin • 2
- Hear it From Our Customers • 2
- Technology Group Update • 3
- Employee Spotlight • 4
- KoolDuct at KA • 4

HEALTHPARTNERS NEUROSCIENCE CENTER

HealthPartners Neuroscience Center is a 130,000 square foot facility that is one of a just a handful in the country. The four story building will house programs for neurological disorders including brain and spine tumors, stroke, dementia, spinal care, Parkinson's disease, and more. There is also space in the facility dedicated for research and clinical trials, as well as physical, occupational, speech and aquatic therapy.

- The MRI unit sits on a concrete slab that is isolated from the rest of the building structure. The slab mitigates ground vibration from the nearby railroad tracks.



MMC PROJECT TEAM

Project Manager
Matt Wangerin

Project Manager
Alex Wolf

Plumbing Foreman
Doug Thul

Pipfitting Foreman
Dan Knowlan

Sheet Metal Foreman
John Chatterton

BIM Coordinator
Mark Burch

BIM Coordinator
Cesar Sarzoza

BIM Coordinator
Greg Norton

Project Accountant
Jessica Matelsky

MMC partnered with Kraus-Anderson Construction with work starting back in September of 2015. The building has six floors, with the fourth floor currently being shell space.

FUN FACTS

- The front roundabout, sidewalk and loading dock are covered by snowmelt tubing. There is over 37,000 feet (about seven miles) of tubing installed.
- There are five different hydronic heating/cooling loops: primary chilled, primary heating, snowmelt heating, MRI chilled water and CRAC unit chw.



GET TO KNOW KRISTIN

I grew up in Decorah, Iowa. My mom is a learning disabilities teacher and my dad owns a vehicle towing and repair business. I spent my childhood around cars—fixing and racing them, playing sports and learning test taking tips from my mom.

I went to college at the University of Northern Iowa and received a degree in accounting. I became a certified public accountant (CPA) and spent the first part of my career on financial statement audits and due diligence projects while traveling around the country. MMC was one of my customers! I joined MMC in 2008 as chief financial officer (CFO) and in January of 2017 transitioned to my current role as president.

Q: What excites you about MMC?

A: The talent and the energy of our people!

Q: What challenges or blind spots do you anticipate?

A: Filling the pipeline with good projects to keep our crews steady is a big challenge in this business. It's an area that we are focusing on and with better visibility and planning we will get better! There's always a need to balance between acting and reacting too quickly and not quickly enough.

Q: What is your first priority as president?

A: A successful transition, happy customers and steady work for our people. There have been a number of transitions in the field and in the office in the last 18 months and that will be happening over the next 18 months. Our top goal is to continue to serve those well and successfully transition relationships. After that we want to look to grow to new customer accounts. Everyone wants to be a part of a strong and growing company.

Q: What do you see as some of the most pressing challenges for MMC?

A: In an environment of rising costs, finding ways to drive our costs down to become even more competitive in this market.

Q: What are you most looking forward to as president of MMC?

A: Working together as a team to shape the next chapter of MMC. I am looking forward to growing. Growing our people and growing our company.

Q: How would you define your leadership style?

A: I love collaboration. I love ideas. I love looking for ways to be better, both personally and professionally. I think each of us should do something that scares us every day (in a SAFE way)!

Q: What's the best leadership advice you've ever received?

A: I can think of a few that have stuck with me in my career.

- 1) When you know better, do better. I'm big on continually learning new things and self-improvement.**
- 2) It's important to see the "forest for the trees"—Know when to dig in and when to pull your head up and gain perspective, personally and professionally.**
- 3) Run to trouble. Be realistic and honest with yourself and others. Then learn from your mistakes.**
- 4) Have a plan and remember, action creates opportunity!**



HEAR IT FROM OUR CUSTOMERS

"MMC has always exceeded expectations in communication, ability, knowledge, customer service and etiquette. MMC just finished a huge job at Edina West. They stood the test in continuing to deliver great service each day with a good attitude and once again, exceeded our expectations!" - FirstService Residential

HAVE YOU DONE WORK WITH US?

Have you had a great experience with us, or have a suggestion to make our services better? Take our simple, 2-question survey and let us know.

TAKE THE SURVEY >

TECHNOLOGY GROUP UPDATE

MMC Technology Group is a Tridium Systems Integrator. We have committed to consulting, selling, furnishing and installing open license Tridium and technology products to our customers. That commitment has not and will not change. There are many companies that private label the Tridium product including but not limited to Honeywell, Distech Controls, Siemens, Alerton and Schneider Electric. Not all of these manufacturers choose to keep their products truly open for serviceability for their customers.

In years past, MMC has partnered with Honeywell, Distech Controls and Johnson Controls for their Tridium products. Regardless of manufacturer, MMC has always and will always sell open license products which allows us to determine the best manufacturer to meet the needs of our unique customers. As of January 1, 2017, MMC will no longer be leading with or installing Honeywell Spydres or Honeywell branded Tridium. In the spirit of this commitment of open license, open protocol technology, MMC has spent much time evaluating the offerings of these manufacturers and has determined to lead with Distech Controls.

NOW LEADING WITH



DISTECH
CONTROLS®

MMC already has many Distech Controls installations varying in size and complexity. Regardless of manufacturer, our ability to service you as a customer with the existing system installed in your facility has not changed. You will not see a lapse in service and you do not need to switch service providers. Because we install open license equipment we can add, modify, and service any of our existing products. If you have any further questions or would like to meet to discuss, Matt Gardner, the general manager of our Technology Group is available upon request. We look forward to continuing our relationship unchanged.



FAQS

Q: Do you have to replace your existing MMC installed control system for us to continue to be your service provider?

A: No.

Q: Can MMC continue to address your licensing needs and support moves, adds and changes?

A: Yes.

Q: Can MMC update, service and license your Honeywell or other Tridium system currently installed?

A: Yes.

When did you start working for MMC? 1998

Where did you grow up?
Plymouth, MN

What is the one, single food that you would never give up?
Home grilled hamburgers, medium rare.

What is the last book you read?
1984 by George Orwell.

If you could travel anywhere in the world, where would it be?
Grand Canyon National Park

What do you like to do when you're not working? I like to spend time with my family, make stuff on the lathe, work on my old truck, read, or just tinker in the garage.

What is the best advice you ever received? From my father-in-law: "You should go apply for a plumbing apprenticeship. That job at McDonald's is going nowhere."

STEVE WALTER
Service Technician



KOOLDUCT AT KA

The Kraus-Anderson office building in downtown Minneapolis utilized KoolDuct for the rectangular supply mains throughout the building. The supply mains were primarily straight pieces with few offsets in size which allowed us to fabricate pieces in the maximum length of 12 feet which helped in cutting down the total number of pieces that needed to be transported and installed.

The majority of the duct was installed by two sheet metal workers. They were able to install approximately 60 feet of ductwork in about two days. We were able to work with Modulus MEP to coordinate the tap locations and have those pre-installed in our fabrication shop, which greatly sped up our install time for the branch duct in the field.



KOOLDUCT BENEFITS:

- Reduced energy costs—approximately \$1,200 in energy savings per year due to decrease in number of joints and leakage points.
- Lightweight which makes for easy lifting and installation.
- Pre-insulated product, no insulation necessary.
- LEED point eligible.
- Green product—minimal air leakage leading to reduced heating and cooling loads.
- Excellent moisture resistance.



ModulusMEP
INTEGRATED MODULAR SOLUTIONS



METROPOLITAN MECHANICAL CONTRACTORS, INC.

7450 Flying Cloud Drive, Eden Prairie, MN 55344 | 952.941.7010 | metromech.com

